Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Filing at a Glance

Company: Unum Life Insurance Company of America

Product Name: Group Long Term Care SERFF Tr Num: UNUM-125589108 State: ArkansasLH TOI: LTC03G Group Long Term Care SERFF Status: Closed State Tr Num: 38559

Sub-TOI: LTC03G.001 Qualified Co Tr Num: LTC-175 (4-08) State Status: Deemed-Filed Filing Type: Advertisement Co Status: Reviewer(s): Harris Shearer Author: Jay Burt Disposition Date: 07/23/2008

Date Submitted: 04/01/2008 Disposition Status: Deemed-Filed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:
Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small and Large

Overall Rate Impact: Group Market Type: Employer

Filing Status Changed: 07/23/2008
State Status Changed: 07/23/2008
Deemer Date:

Filing Description:

Advertising Form# LTC-175 (4-08)

Corresponding Filing Tracking Number:

Company and Contact

Filing Contact Information

Jay Burt, Senior Contract Analyst jkburt@unum.com
2211 Congress Street (207) 575-5738 [Phone]
Portland, ME 04122 (423) 209-3499[FAX]

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Filing Company Information

Unum Life Insurance Company of America

2211 Congress Street
Portland, ME 04122
(207) 575-2211 ext. [Phone]

CoCode: 62235 Group Code: 416 Group Name:

FEIN Number: 01-0278678

State of Domicile: Maine

Company Type: L&H State ID Number:

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Filing Fees

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation: One Advertising Form

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Unum Life Insurance Company of America \$25.00 04/01/2008 19173556

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number:

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Deemed-File	edRosalind Minor (FM)	07/23/2008	07/23/2008

Amendments

Item	Schedule	Created By	Created On	Date Submitted
AR Deemer Letter	Supporting Document	Jay Burt	06/11/2008	06/11/2008
AR Deemer Letter	Supporting Document	Jay Burt	06/11/2008	06/11/2008

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Disposition

Disposition Date: 07/23/2008

Implementation Date: Status: Deemed-Filed

Comment: This submission is Deemed-Filed effective 7/11/08.

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 UNUM-125589108
 State:
 Arkansas

 Filing Company:
 Unum Life Insurance Company of America
 State Tracking Number:
 38559

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Item Type	Item Name	Item Status	Public Access
Supporting Document	AR Filing Letter	Filed	Yes
Supporting Document	AR NAIC Transmittal Form	Filed	Yes
Supporting Document (revised)	AR Deemer Letter	Filed	Yes
Supporting Document	AR Deemer Letter	Filed	Yes
Form	GLTC Administrative Support Features	Filed	Yes

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Amendment Letter

Amendment Date:

Submitted Date: 06/11/2008

Comments:

Revised AR Deemer Letter.

Changed Items:

Supporting Document Schedule Item Changes:

User Added -Name: AR Deemer Letter

Comment: Please see attached Revised Deemer Letter. Deemer date in the body of the letter was incorrect. Should read July 11, 2008.

AR Deemer Letter for LTC-175 _4-08_.pdf

SERFF Tracking Number: UNUM-125589108 State: Arkansas

Filing Company: Unum Life Insurance Company of America

State Tracking Number: 38559

Company Tracking Number: LTC-175 (4-08)

TOI: $LTC03G\ Group\ Long\ Term\ Care$ Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number:

Amendment Letter

Amendment Date:

Submitted Date: 06/11/2008

Comments:

Arkansas Deemer Letter

Changed Items:

Supporting Document Schedule Item Changes:

User Added -Name: AR Deemer Letter

Comment:

AR Deemer Letter for LTC-175 _4-08_.pdf

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Form Schedule

Lead Form Number: LTC-175 (4-08)

Review	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Status	Number			Data		
Filed	LTC-175	Advertising GLTC Administrative	Revised	Replaced Form #:		LTC-175 (4-
	(4-08)	Support Features		LTC-175		08) GLTC
				Previous Filing #:		Administrative
				27802		ER Flyer.pdf



Group long term care administrative support features

The Unum brand represents the resources of several insuring companies. Combined, they have more than a century of insurance experience. Marketing under the Unum brand, these companies provide a wide range of long term care (LTC) solutions designed to help preserve the assets of individuals and groups from the financial effects of illness and injury. According to LIMRA's Long Term Care Insurance Sales and In Force annual reports, Unum consistently rates among the nation's top LTC

Long term care is emerging as one of the critical issues of our time — and employers can play a key role in providing solutions. Our excellent administrative support services make it easier for you to include Group long term care insurance in your benefits program so you can help your employees plan for the future.

Enrollment services

- An effective enrollment strategy is key to ensuring maximum participation in the program. Our enrollment consultants work with you to create an enrollment strategy tailored to your specific needs.
- Communication is vital for employees to understand the full value of the benefit you are offering. We utilize a variety of pre-enrollment communications, including printed materials and e-mail announcements, to inform and educate employees.
- On-site enrollment meetings may be available, depending on the size of your group. Conducted by noncommissioned, licensed insurance professionals, these educational meetings give employees the opportunity to gather the information they need to make an informed decision.

- Depending on the specific needs of your company, we offer a variety of enrollment methods including kits, web-based self-service and face-toface laptop enrollments.
- Throughout the enrollment period, our call center is available to answer employees' questions.

The Benefits Center

- To file a claim, covered employees may call toll-free to speak with a knowledgeable and courteous Benefits Center representative, or they may download and print a claim form from our website.
- Claimants may designate another person to assist them during the claims process by providing the person's contact information on the claim form.

providers.1

The Benefits Center (continued)

- We will request all necessary medical documentation and records, contacting claimants or their representatives by telephone if clarification is needed.
- The Benefits Center provides a single touch point that capitalizes on our resources, skills and knowledge base.

Billing

- Your group Long Term Care policy will be list billed and sent to you monthly.
- Your monthly group bill will include employees and their covered spouses; other family members will be billed at their homes.
- Separate divisional billing statements are available if you have a minimum of 10 enrolled employees in each division.

Online services

You have the option to use our Internet services to:

- receive your monthly billing statement;
- pay your group premium;
- process some of your employee changes;
- review your billing and payment history; and/or
- review employees' medical underwriting status.

With these outstanding services, this is a great time to meet the future needs of your employees by offering Unum's group long term care insurance.

1 LIMRA 2006 Group LTC Report, 2007, based on cases and lives inforce, March 2007.

The policy or its provisions may vary or be unavailable in some states. The policy has exclusions and limitations which may affect any benefits payable. For complete details of coverage and availability, please refer to Policy Form(s) GLTC04 and RGLTC04 or contact your Unum representative for specific provisions and details of availability.

In all states except New York, underwritten by: Unum Life Insurance Company of America, 2211 Congress Street, Portland, ME 04122 In New York, underwritten by: First Unum Life Insurance Company, 99 Park Avenue, Sixth Floor, New York, NY 10016

unum.com

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LTC-175 (4-08)

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number: /

Rate Information

Rate data does NOT apply to filing.

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number:

Supporting Document Schedules

Review Status:

Satisfied -Name: AR Filing Letter Filed 07/23/2008

Comments: Attachment:

AR Filing Letter.pdf

Review Status:

Satisfied -Name: AR NAIC Transmittal Form Filed 07/23/2008

Comments: Attachment:

AR NAIC Transmittal Form.pdf

Review Status:

Satisfied -Name: AR Deemer Letter Filed 07/23/2008

Comments:

Please see attached Revised Deemer Letter. Deemer date in the body of the letter was incorrect. Should read July 11, 2008.

Attachment:

AR Deemer Letter for LTC-175 _4-08_.pdf



April 1, 2008

JULIE BENAFIELD BOWMAN COMMISSIONER OF INSURANCE STATE OF ARKANSAS DEPARTMENT OF INSURANCE 1200 WEST 3RD STREET LITTLE ROCK AR 72201-1904

Re: Unum Life Insurance Company of America, NAIC #565-62235

FEIN # 01-0278678 License #7700440

Group Long Term Care Advertising Form Numbers: LTC-175 (4-08)

Dear Commissioner Benafield Bowman:

The enclosed form is submitted for your review and approval. The form has been updated and replaces previously approved form LTC-175. This form is intended for presentation and description to the insurance-buying public and is designed to be used with Unum's Group Long Term Care products, GLTC04 and RGLTC04, marketed by Unum's subsidiary Unum Life Insurance Company of America. Policy forms GLTC04 and RGLTC04 were approved by your department on June 1, 2004.

Form No.: LTC-175 (4-08)

Form Description: The Benefits of Long Term Care Insurance

Form Type: Invitation to Inquire Replaces Form No.: LTC-175

Day 13. 23.

We would like you to consider the sources and statistical information as "bracketed" or "variable" text that can be updated or removed to reflect the most up-to-date sources without being refiled. Should revisions be made to the body of this material, we will refile for approval with your department.

Thank you for your attention to this filing. If you should have any questions, please feel free to write or contact me at 1-800-974-2266 X55738, via fax at 423-209-3616 or email <u>jburt@unum.com</u>.

Sincerely,

Jay K. Burt

Senior Contract Analyst

Unum Long Term Care Contracts Compliance

Life, Accident & Health, Annuity, Credit Transmittal Document (Revised 1/1/06)

1.	Prepared for the State of ARKANSAS						
2.	2. Department Use Only						
	State Tracking ID		•	v			
3.	3. Insurer Name & Address			Insurer License Type	NAIC Group #	NAIC#	FEIN#
Unu 221	um Life Insurance Company o 1 Congress Street	f America	Maine		565	62235	01- 0278678
	tland, Maine 04122						02/00/0
4.	Contact Name & Address	Telephone #		Fax#	E-mai	l Address	
	K. Burt	800-974-2266	X55738	423-209-3572		unum.com	
221	um Life Ins. Co. of America 1 Congress St. M456 tland, ME 04122						
		.4					
		Revie	w & Approva	al File & U	se Information	onal	
5.	Requested Filing Mode	☐ Combina	ation (please e	explain):			
	Other (please explain):						
6.	Company Tracking Number	er LTC-17	5 (4-08)				
7.		Resubmission		le #			
			ual [Franchise			
					☐ Large ✓ Si	mall and Larg	e
8.	Market	Group		✓ Employer	Association Bl	anket	
		Group		☐ Discretionary	☐ Trust	umot	
9.	Trme of Ingress	I ama Ma	em Core	☐ Other:			
9.	vi G						
10.	Product Coding Matrix Filing Code	LTC03G	<u>.001</u>				

11.	Submitted Documents	☐ Association Bylaws ☐ Statement of Variability ☐ Actuarial Memorandum ☐ Other:	□ Other:	✓ Advertising
12	Filing Submission Date	April 1, 2008		
13	Filing Fee (If required)	Amount <u>\$25.00</u> Retaliatory ☐ Yes ✓ N		<u>EFT</u>
14	Date of Domiciliary Approval	pending		
15	Filing Description:			
	Advertising			
	Certification (If required) REBY CERTIFY that I have review table statutory and regulatory provision.			ng complies with all
Print 1	Name Jay K. Burt_	Title	Senior Contract Analyst	
	ature \text{ ature }	But		ate April 1, 2008

LH TD-1, Page 2 of 2

18.	Form Filing Attachment		
This filing transmittal is part of company tracking number		LTC-175 (4-08)	
This filing corresponds to rate filing company tracking			
number			

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	GLTC Administrative Support Features Product Overview Sheet	LTC-175 (4-08)	[] Initial [X] Revised [] Other	LTC-175
02			[] Initial [] Revised [] Other	
03			[] Initial [] Revised [] Other	
04			[] Initial [] Revised [] Other	_
05			[] Initial [] Revised [] Other	_
06			[] Initial [] Revised [] Other	_
07			[] Initial [] Revised [] Other	_
08			[] Initial [] Revised []Other	_
09			[] Initial [] Revised []Other	_
10			[] Initial [] Revised []Other	_
H FFA	1			

LH FFA-1





June 11, 2008

Julie Benafield-Bowman Commissioner of Insurance State of Arkansas Department of Insurance 1200 West 3rd Street Little Rock, AR 72201-1904

Re: Unum Life Insurance Company of America, NAIC #565-62235

FEIN # 01-0278678

Group Long Term Care Advertising Form Numbers: LTC-175 (4/08) Initial Filing Date; April 1, 2008 SERFF Filing #UNUM-125589108 Arkansas State Tracking #38559

Dear Commissioner:

We are deeming the above forms approved, pursuant to 23-29-109 (5)(b)(1), effective July 11, 2008.

Thank you for your attention to this filing. If you should have any questions, please feel free to write or contact me at 1-800-974-2266 X55738, via fax at 423-209-3499 or email jburt@unum.com.

Sincerely,

Jay K. Burt

Senior Contract Analyst

Da 15 23

Unum Long Term Care Contracts Compliance

Company Tracking Number: LTC-175 (4-08)

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long Term Care

Project Name/Number:

Superseded Attachments

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Original Date:

Schedule

Document Name

Replaced Date

Attach

Document

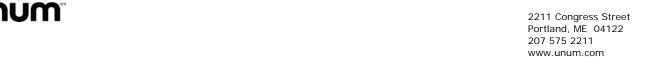
No original date

Supporting Document

AR Deemer Letter

06/11/2008

AR Deemer Letter for LTC
175 _4-08_.pdf



June 11, 2008

Julie Benafield-Bowman Commissioner of Insurance State of Arkansas Department of Insurance 1200 West 3rd Street Little Rock, AR 72201-1904

Re: Unum Life Insurance Company of America, NAIC #565-62235

FEIN # 01-0278678

Group Long Term Care Advertising Form Numbers: LTC-175 (4/08) Initial Filing Date; April 1, 2008 SERFF Filing #UNUM-125589108 Arkansas State Tracking #38559

Dear Commissioner:

We are deeming the above forms approved, pursuant to 23-29-109 (5)(b)(1), effective March 7, 2008.

Thank you for your attention to this filing. If you should have any questions, please feel free to write or contact me at 1-800-974-2266 X55738, via fax at 423-209-3499 or email jburt@unum.com.

Sincerely,

Jay K. Burt

Senior Contract Analyst

Dog B. But

Unum Long Term Care Contracts Compliance